

### **Forward-looking Statements**



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This presentation contains forward-looking statements which are subject to market risks and uncertainties. This forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, CHSTE's expectations with respect the wind gear box and other related businesses above contain forward-looking statement. Such statements involve certain risks and uncertainties that could differ materially from what we have discussed today to those in the forward-looking statements. Further information regarding these and other risks has been filed with the Hong Kong Stock Exchange. In addition, any projections about CHSTE's future performance represent management's estimates as of today March 28, 2011. China High Speed Transmission Equipment Co. Ltd does not undertake any obligation to update any forward-looking statement as a result of new information, future events or otherwise, except as required under an applicable law.

### **Agenda**



- 2010 Annual Review and Analysis
- 2010 Business Review
- 3 Industry Outlook
- 4 Future Prospectus
- 5 Our Plants
- 6 Q & A



### **Financial Highlights**



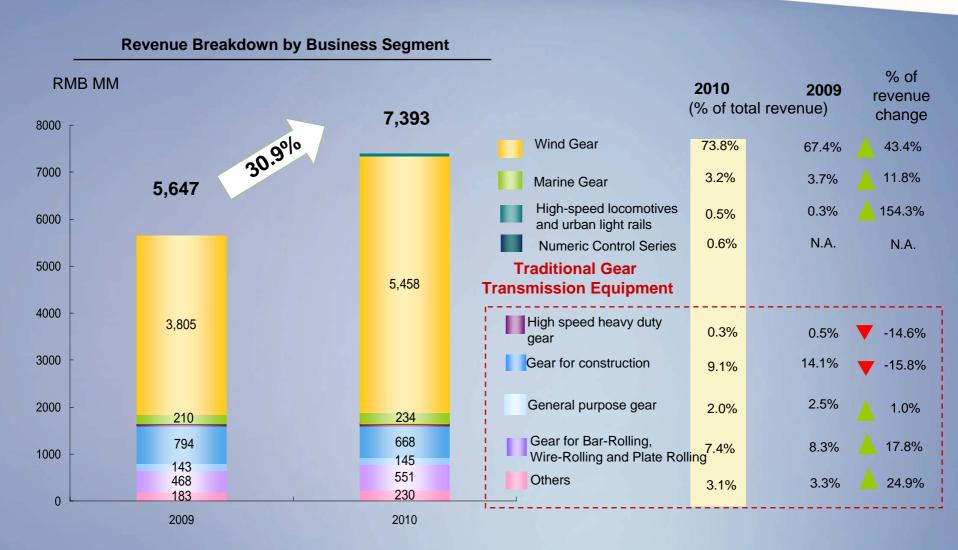
## Sales revenue increased significantly by 30.9% to approx. RMB 7,392.6 million

RMB MM	2010	2009	%Change
Sales Revenue	7,392.6	5,647.0	30.9%
Gross Profit	2,298.8	1,861.2	23.5%
Core EBITDA	2,054.9	1,621.8	26.7%
Core EBIT	1,685.5	1,405.7	19.9%
Net Profit Attributable to Equity Holders	1,383.6	966.4	43.2%
Adjusted Net Profit Attributable to Equity Holders (excl. extraordinary items*)	1,272.3	1,106.2	15.0%
Gross Profit Margin	31.1%	33.0%	
Core EBITDA Margin	27.8%	28.7%	
Core EBIT Margin	22.8%	24.9%	
Net Profit Margin	18.8%	17.1%	
Adjusted Net Profit Margin (excl. extraordinary items*)	17.2%	19.6%	
Earning per Share-Basic (RMB)	1.08	0.78	38.5%

<sup>\*</sup>Inc. (1) Fair value change of financial derivatives (equity swap)

<sup>(2)</sup> Fair value change of convertible bond

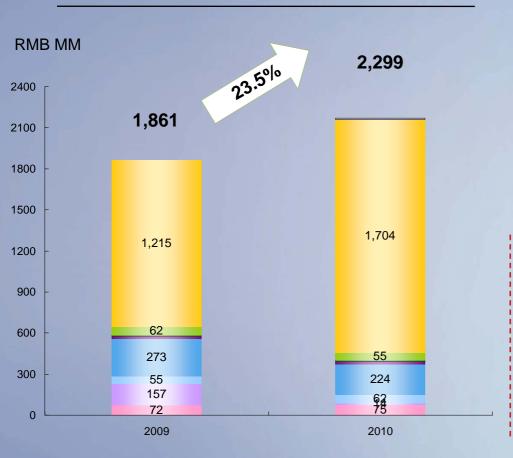
## Continuous Growth in Sales Revenue 中國高速傳動設備集團有限公司 for Gear Transmission Equipment Group Co., Ltd. for Gear Transmission Equipment





### **Gross Profit of Wind Gear Transmission Equipment surged 40.2%**

#### **Gross Profit Breakdown by Business Segment**

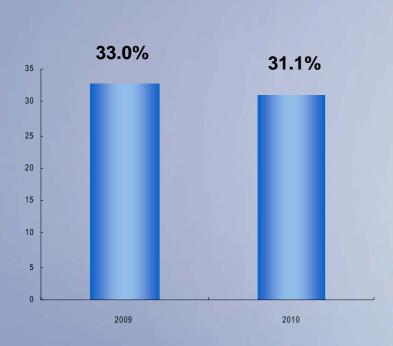


(% o	<b>2010</b> f total gr	2010 2009 otal gross profit)		
Wind Gear	74.1%	65.3%		
Marine Gear	2.4%	3.3%		
High-speed locomotives and urban light rails	0.5%	0.3%		
Numeric Control Series	0.5%	N.A.		
Traditional Gear Transmission Equipment				
High speed heavy duty gear	0.7%	1.1%		
Gear for construction	9.7%	14.7%		
General purpose gear	2.7%	2.9%		
Gear for Bar-Rolling, Wire- Rolling and Plate Rolling	6.2%	8.4%		
Others	3.2%	3.9%		

## **Gross Profit Margin Analysis**

### **Consolidated Gross Profit Margin**

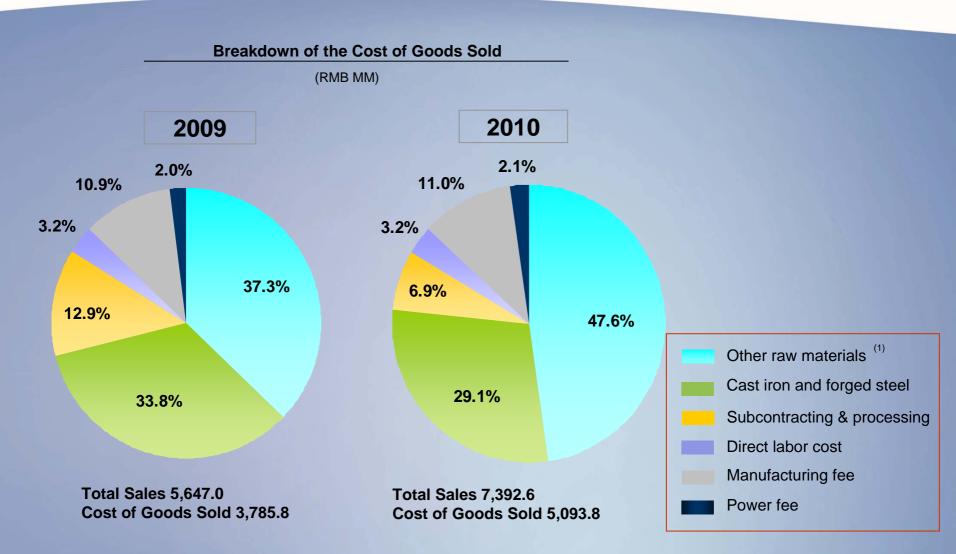
(%)



Product	2010	2009
Wind Gear	31.2%	31.9%
Marine gear	23.6%	29.7%
High speed locomotives and urban light rails	28.6%	38.9%
Numeric Control Series	23.0%	N.A
High speed heavy duty gear	65.4%	72.8%
Gear for construction	33.5%	34.4%
General purpose gear	42.7%	38.2%
Gear for Bar-rolling, Wire- rolling and Plate-rolling	25.8%	33.5%
Others	32.5%	39.4%



### **Cost Analysis**



#### Note:

(1) Including bearing and steel plates

### **Balance Sheet Summary**



RMB MM	2010	2009	
Fixed Assets	6,789	5,198	2010AR
Current Assets	8,142	5,037	
Inventories	1,257	1,313	→Fixed assets increased mainly through investment in wind power capacity
Account Receivables	1,954	1,517	enhancement
Notes Receivable	1,274	425	→Working capital improvement
Cash and Deposits	3,038	1,074	***Volking capital improvement
Others	619	708	→Trade receivables increased mainly due to
			significant increase in sales revenue of wind
Total	14,931	10,235	power product
Equity	7,514	4,450	→Receivable days increased due to receive
Non Current Liabilities	2,191	2,497	more bank acceptance drafts from customers
Loans	2,043	1,012	Cash level remained solid ; Low net debt
Others	148	1,485	gearing ratio
Current Liabilities	5,226	3,288	→130,000,000 shares placement in September
Account Payables	960	506	2010 strengthen our balance sheet structure
Notes Payable	750	301	for further business development.
Loans	1,209	1,556	A louged banking facilities amounted to approx
Others	1,087	925	→Unused banking facilities amounted to approx. RMB 8 billion
Convertible Bonds	1,220	N.A.	9



## Diversification of Product-mix in Each Business Segment



Wind Transmission Equipment Batch order received and delivered for 3MW large-sale wind gear, a research agreement for 5MW large-scale wind gear box has been signed with domestic customers.

High Speed Locomotive & Light Rail Equipment Seize market opportunities, strengthen research and development, expands the business and increase the sale contribution to profit with the support of the government policy.

Marine transmission equipment

The first domestic high speed shaft CP propeller has passed the sea trial; the 3000 HP tunnel thruster has successfully passed the acceptance check, which fills the technology gap of the domestic industry.

Traditional Equipment

Stabilize the revenue and actively exploring overseas market. Batches of metallurgic equipment has been delivered to India and approved by customers.

**CNC & Machine Tools** 

Strengthen the key technology for high-end CNC machine tool systems through acquisitions and the Group's technology platform

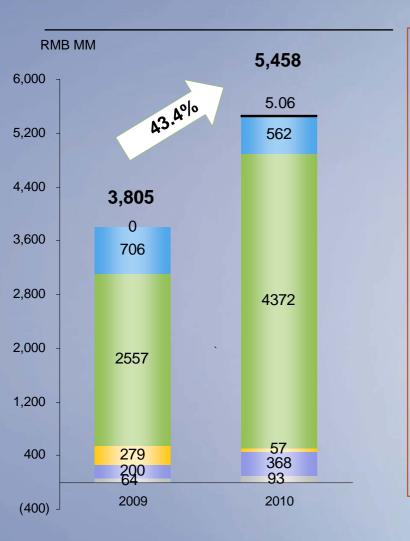
Mechanical Transmission Equipment Develop the coal and agricultural machinery business through acquisitions and joint venture approach. Shift the production from producing a single component to a whole set of mechanical transmission equipment

In-house R&D

Continuous R&D enhancement, a total of 119 patents have already been obtained, 29 of them were obtained in the year 2010

# Continuous Growth in Order of 中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd. Wind Gear Transmission Equipment

#### **Revenue Breakdown by Products**



	<b>2010</b>	<b>2009</b> Init	2010 % of total of wind	2009 revenue I power	% of revenue change
3 MW Gearbox	3	N.A.	0.1%	N.A.	N.A.
2MW Gearbox	519	587	10.3%	18.6%	(20.3%)
1.0, 1.3, 1.5MW Gearbox	5,390	3,171	80.1%	67.1%	71.0%
750KW, 850KW Gearbox	143	664	1.1%	7.3%	(79.4%)
Yaw Motor & Drive	11,646	7,822	6.7%	5.3%	83.9%
Pitch	8,953	5,820	1.7%	1.7%	46.0%

## **Strong Client Portfolio for Wind Gear Transmission Equipment**







# High-speed Locomotive and Urban Ligh中國高速傳動設備集團有限公司 Rails becomes the Group's New Revenue Growth Point





- •The Group's transmission equipment passed the product quality certification in April 2008 and launched for sale in 2009.
- •Equipment has been installed in the highspeed trains in Beijing, Shanghai, Nanjing and Shenzhen for field tests.
- •The agreement was signed with Alstom France for the joint development of the 570km/h high-speed trains gearbox.

- •High-speed locomotive is the priority of the strategic development to a new industry in China's 12th five year plant.
- •Urbanization will speed up the demand for city rail facilities.
- •Core parts are made in China.
- •Increased in exports, boosts gross profit margin.





A leading domestic manufacture for high-speed trains locomotive and urban light rails transmission equipment



## The Gear Box Makes Up the Core Part of Wind Turbines



Gearbox is the critical component in manufacturing wind turbines

### **Spare Parts**



#### **Gearbox**



#### **Wind Turbine**



#### **Wind Farm**



- In 2010, the newly installed capacity connected to grid has reached 13.99 million kilowatts, newly installed capacity reached 16 million kilowatt and the total installed capacity was 41.82million kilowatts, overtook the US and became the nation with the largest installed capacity of wind power.
- In 2011, the 12th five year plan of China renewable energy development will fully implemented. The GWEC expected the wind power capacity will reach 200 to 250 million kilowatts in 2020.
- The 12th five year plan mentioned that the government will spend 3,000 billion on the optimization of electric network, in order to relieve the existing technical problem.
- Wind power gearbox as a core component in the supply chain will have a consistent demand.

# Global Favorable Policies 中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd. Accelerates Wind Power Development



- → According to the plan of China National Energy Administration, for the next 10 years from 2011-2020, by opening the market to attract domestic and foreign investment, the direct investment to the domestic new energy industries is expected to increase to RMB 5 trillion in total.
- → China's State Council meeting decided that by 2020, carbon emission per trillion US dollars of GDP will be reduced by 40%-45%, based on that of in 2005.
- → During the 12th five year plan period, China will strive to increase the proportion of non-fossil energy to 11.4% of the total energy consumption, and increase to 15% by 2020. Therefore, China will vigorously develop clean energy, in which the wind power will be one of the focusing area.



- → Washington government plans to reduce greenhouse gases from 2005 by 17% in Copenhagen conference.
- → The US Federal Government may raise the proportion of renewable energy to 10% by 2012 and to 25% by 2025.
- → United States Department of Energy targets to achieve the proportion of electricity from wind power of 20% in 2030.



The EU requires that member nations increase their renewable energy usage as a percentage of total energy usage to 33% by 2020.



- Renewable power generation capacity is expected to reach 15% of total capacity by 2020.
- →Planned to install an additional 14GW of renewable power generation capacity.



→ Planned to increase renewable power installed capacity to 20% of the total install capacity in 2020.

## Offshore Wind Power Development China High Speed Transmission Equipment Group Co., Ltd. Drives the Demand for Multi Megawatt Gearbox

Offshore wind power will increase domestic installed wind power gearbox capacity to 30GW between 2010 and 2020



## Optimistic View on High-speed 中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd. Trains and City Light-rail in China and Overseas

The Group will further expand both domestic and overseas markets, making this a new source of growth



- •The Ministry of Railway: By the end of 2010, the operating mileage of the high-speed railway reach 8,358 km, the largest among the world in terms of operating scale.
- •The total size of the new high-speed railway is expected to reach 13,000km by 2012.
- •By 2020, China's railway mileage will reach 120,000 km or above, the new high-speed railway mileage will also reach 16,000 km.
- By 2020, the China's high-speed railway network will reach more than 50,000 km, connecting all provincial capitals and cities that have population 500,000 or above, covering more than 90% of the population in China.
- •Until 2015, China will invest about US\$750 million to build 1,600km city light-rails pushing the passenger carriage rate to record high

Source : J.P. Morgan Hands-on China Report

Source: PRC Ministry of Railway



### **Future Prospects of the Company**

- It is expected that PRC government will launch policies to encourage new energy industries which will greatly support the growth of the wind gear business
- Batch order is received for 3MW wind gearbox equipment, and the 5MW wind gearbox is under development.
- Proposed large-scale and diversified product development strategies to promote Group's adaptability to the changing of new global energy industry.
- The Group is planning to expand its wind power transmission equipment to 12GW in 2011
- Entering the first year of China's 12th five year plan, the Group's high speed locomotive & light rail equipment business will become the highlight for future growth
- Plans to expand the coal and agricultural machinery businesses through merger & acquisition, shift the business from producing single component to complete machine.
- After established a subsidiary in California in 2008, the Group plans to set up a wind gearbox repairment and maintenance factory in Texas, in order to expand into more overseas markets in the future.
- A total of 119 patents have been obtained until 2010, continuous development will be exercised to strengthen the research technology, product quality and the intra industry competitiveness.
- Despite a continuous development of the wind gearbox business in the future, the Group will also open up new earning growth businesses in order to strengthen its competitiveness.



## Production Base – Wind Gear Transmission Equipment

中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd.

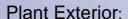
Plant size: 258 acreage

(about 172,000sq. m)

Annual production: approx. 4,000MW

Main product:

Wind power gearbox







Spare parts processing



Heat treatment



Measuring



Assembling



Finished products

## **Production Base – Wind Gear Transmission Equipment**





### **Production Base – Traditional Gear Transmission Equipment**

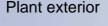
中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd.

Plant size: 163 acreage (about 110,000 sq. m)

#### Main products:

- Gear transmission equipment for Construction
- Gearbox transmission equipment for bar rolling, wire-rolling and plate-rolling mills of metallurgy industry

Gear transmission equipment Plant exterior for plate-rolling







**Hobbing Machine** 



**Heat Treatment** 

Main products:

Size: 103 acreage

(appro. 69,000 sq. m)

→ General Purpose Gearbox

Standard Gearbox

### **Production Base – Marine Gear Transmission Equipment**

中國高速傳動設備集團有限公司 China High Speed Transmission Equipment Group Co., Ltd.

#### Plant size:

100 acreage

(about 67,000 sq. m)

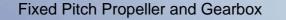
Main product:

Marine Transmission system

Including:

- Pitch Propeller
- Marine Gearbox
- Tunnel **Thruster**
- Hydraulic Coupling
- **Full Circle Swinging**







Controllable Pitch Propeller and Gearbox



